



# Workplace Automation Solutions Playbook

Digitize • Automate • Manage

# What is RPA?

Robotic process automation (RPA) is the use of specialized computer programs, known as software “robots,” to automate and standardize repeatable business processes across multiple systems.

## RPA is...



Computer-coded software



Programs that replace humans performing repetitive rules-based tasks



Cross-functional and cross-application macros

## RPA is NOT...



Walking, talking auto-bots

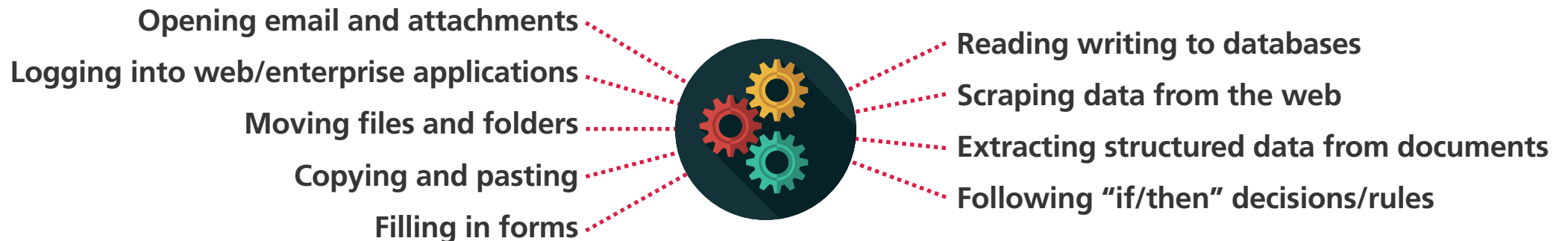


Physical machines processing paper



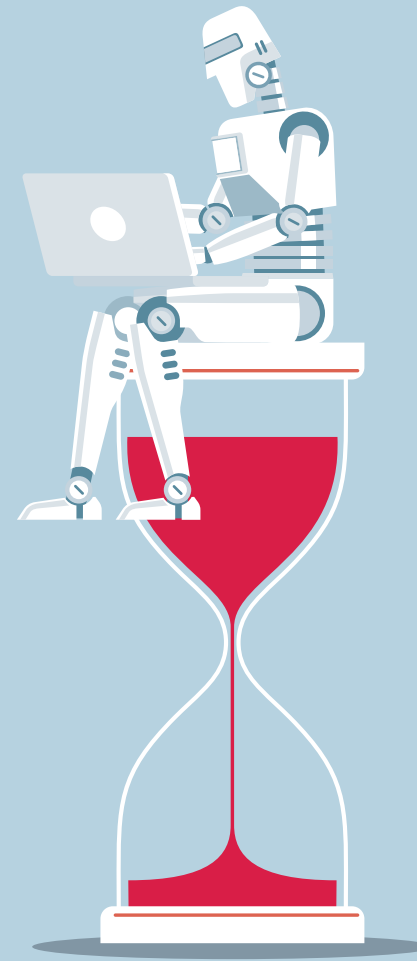
AI or voice recognition and reply software

## What RPA can do....



## Market Adoption of RPA

By 2020, **72%** of organizations will have embarked upon their RPA journey. If this continues, RPA will have achieved **full adoption** within the **next 4 years**



## The Benefits of RPA



Payback period in

**12** months



Improved compliance

**92%**



Improved accuracy

**90%**



Improved productivity

**86%**




Cost reduction


**59%**

# The Top 3 Processes Targeted for RPA

## Supply Chain (logistics)


 Inventory management

 Order scheduling and shipment tracking

 Quote, invoice and contracts management


## Human Resources


 Payroll


 Benefits administration

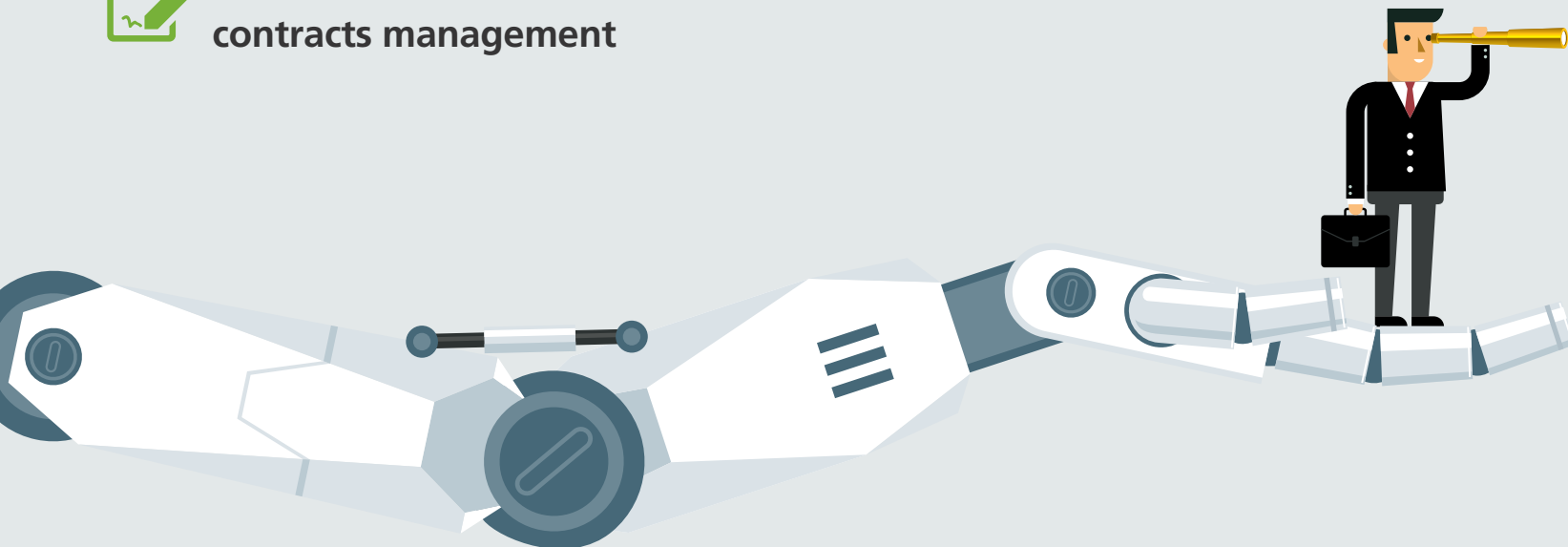
 HR records processing

## Finance and Accounting

 Sales order management

 Order to cash

 Procure to pay and Record to report



# Let's Start the BPM Journey!







<b>BPM SOLUTIONS</b>	<b>FUNCTION</b>
Human Resources Management Solution ..... 05	HR/Admin
Recruitment Process Management Solution ..... 07	HR/Admin
Leave Application Management Solution ..... 09	HR/Admin
ERP Finance - AR & AP ..... 11	Finance
Expense Reimbursement Management Solution ..... 13	Finance
Budget Management Solution ..... 15	Marketing
Sales Order Management Solution ..... 17	Sales Administration
Stock Replenishment Management Solution ..... 19	Logistics
Incident Management Solution ..... 21	Customer Service
Maintenance Support Management Solution ..... 23	Information Technology
Contract Management Solution ..... 25	Information Technology / Project Management
Visitor Management Solution ..... 27	HR/Admin
Facility Management Solution ..... 29	HR/Admin
<b>CUSTOMER VOICE</b> ..... 31	






# Human Resources Management Solution

Simplify time-consuming processes for your HR operations

## Traditional method

-  Keep records of benefits, MPF / payroll calculation, leave roster and attendance in excel files
-  Store employee records in box files or in shared drive
-  Paper-based requests and approvals
-  Report preparation is time-consuming

## New method

-  Single web portal or mobile access
-  Single system for handling many HR operations
-  Paperless requests & approvals
-  Generate comprehensive reports
-  Simplify HR administrative tasks to focus on high-value activities



# Human Resources Management Features







# Recruitment Process Management Solution




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imagine. change.

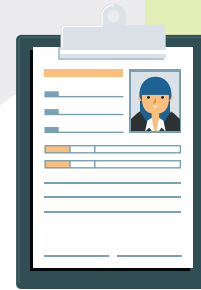
Simplify, standardize and speed up your recruitment process

## Traditional method

-  Keeping records in hardcopies or scanning e-copies at shared folders / drives
-  Difficult to retrieve or search
-  No versioning control
-  Lack of efficient communications with line managers

## New method

-  Simplify the workflow between HR Dept and Line Managers
-  Accelerate candidate selection process
-  Easier to manage employment records





# eRecruitment Workflow

## 1 Writing Job Description

Post your job advertisements on online platform

## 2 Building Your Talent Pipeline

Applicants submit online application form and upload their CVs

## 3 Conducting Interviews

Select right candidates to enter the interview process

## 4 Identifying viable Candidates

Exchange information between HR and Line Manager based on online Interview Assessment Form



## 5 Offering of Employment

Confirm the offer by emailing the employment letter (e-signature enabled)

## 6 Hiring of the Candidate

Create an electronic P-file at system

## 7 Onboarding of the New Hires

Send confidentiality agreements, waivers and other forms to new hires

## 8 Probation Review



Complete online probation review & upload necessary documents

# Leave Application Management Solution




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Smart online preview and leave application submission

## Traditional method

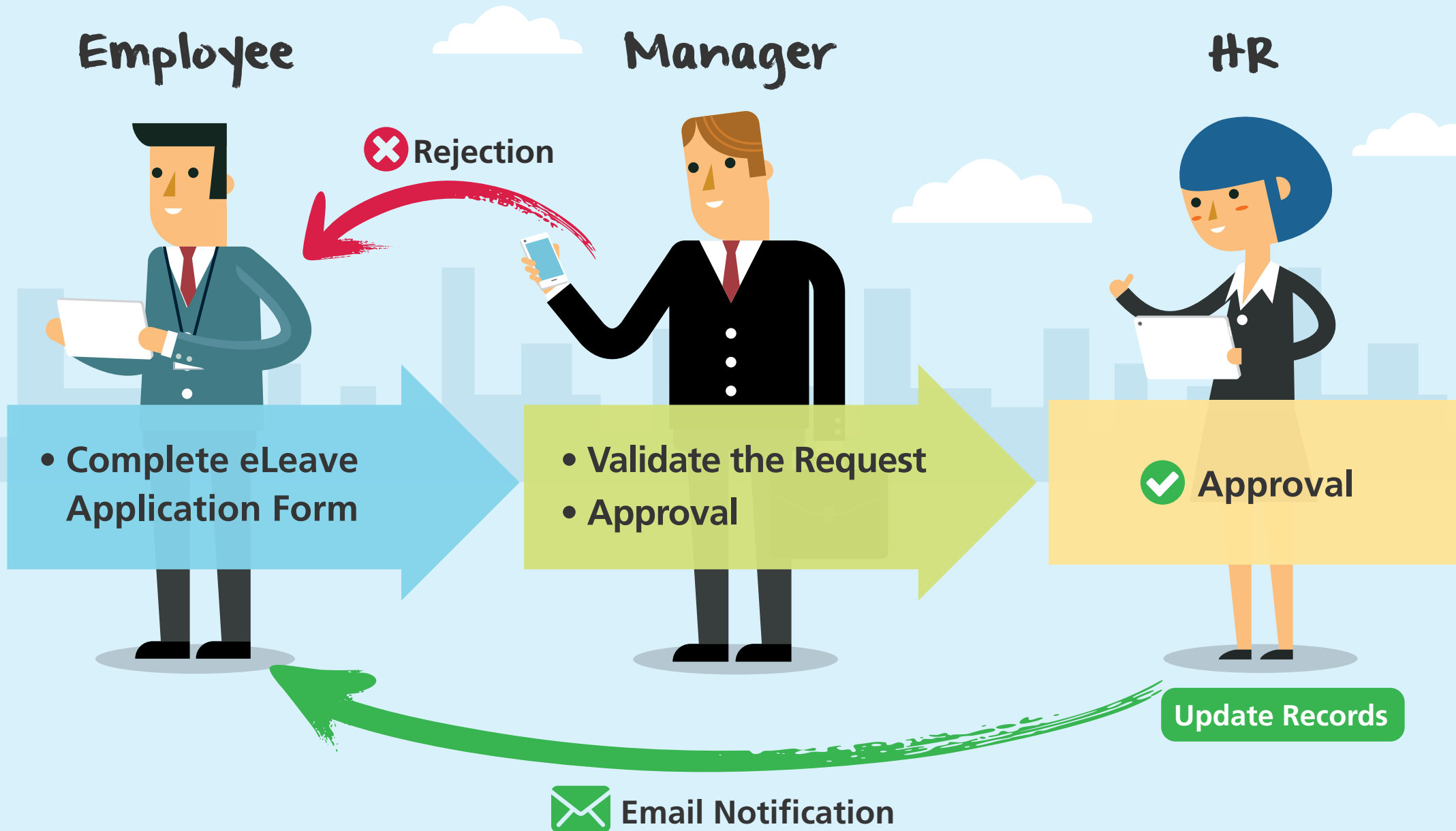
-  Paper-based submission or leave application via web portal
-  Report preparation is time-consuming

## New method

-  Apply and approve leaves anytime and anywhere
-  Generate comprehensive reports
-  Cut down on unnecessary administrative resources






# eLeave Application Workflow







# ERP Finance — AR & AP Process Management Solution

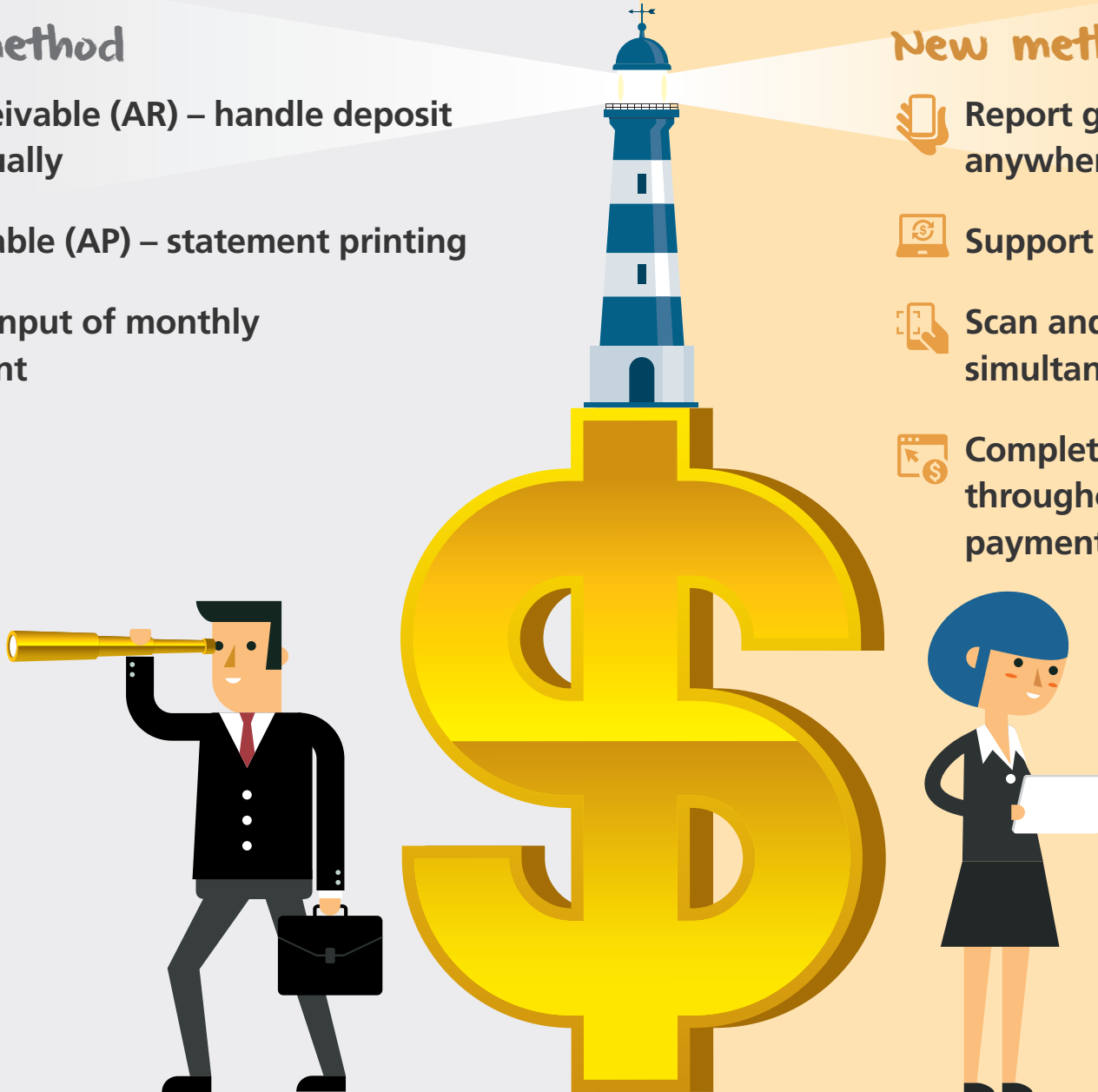
Handle massive amount of invoices timely and accurately

## Traditional method

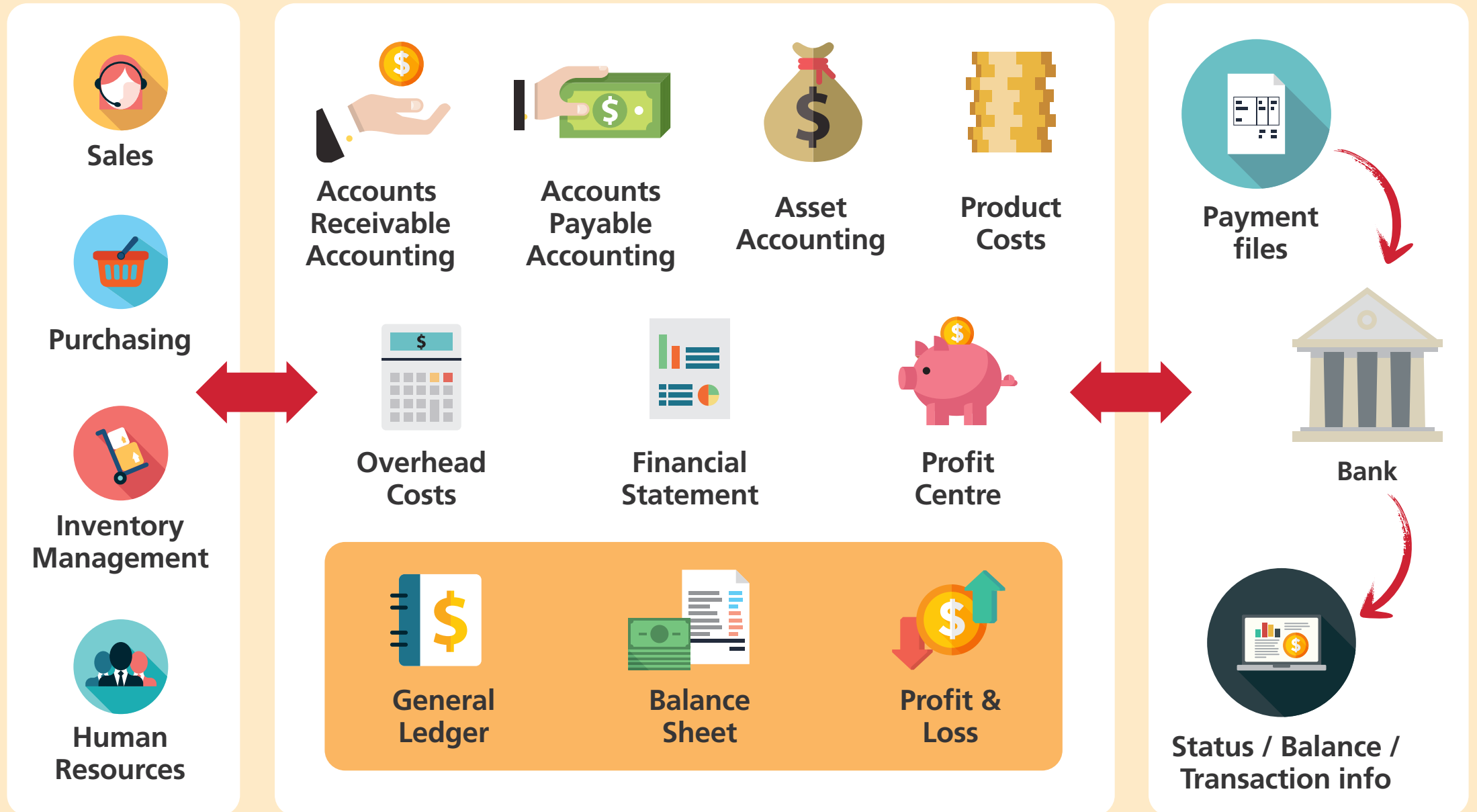
-  Accounts Receivable (AR) – handle deposit cheques manually
-  Accounts Payable (AP) – statement printing
-  Manual data input of monthly bank statement

## New method

-  Report generation at anytime and anywhere with PC or mobile devices
-  Support eBanking integration
-  Scan and capture multiple invoices simultaneously
-  Complete control and visibility throughout invoice submission and payment approval process








# AR & AP Workflow






# Expense Reimbursement Management Solution

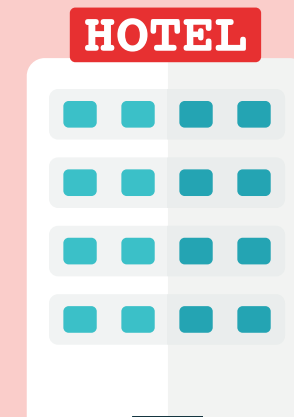
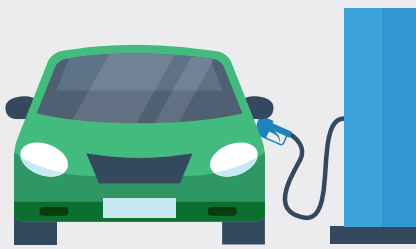
Accelerate your claim handling process to enhance customer experience

## Traditional method

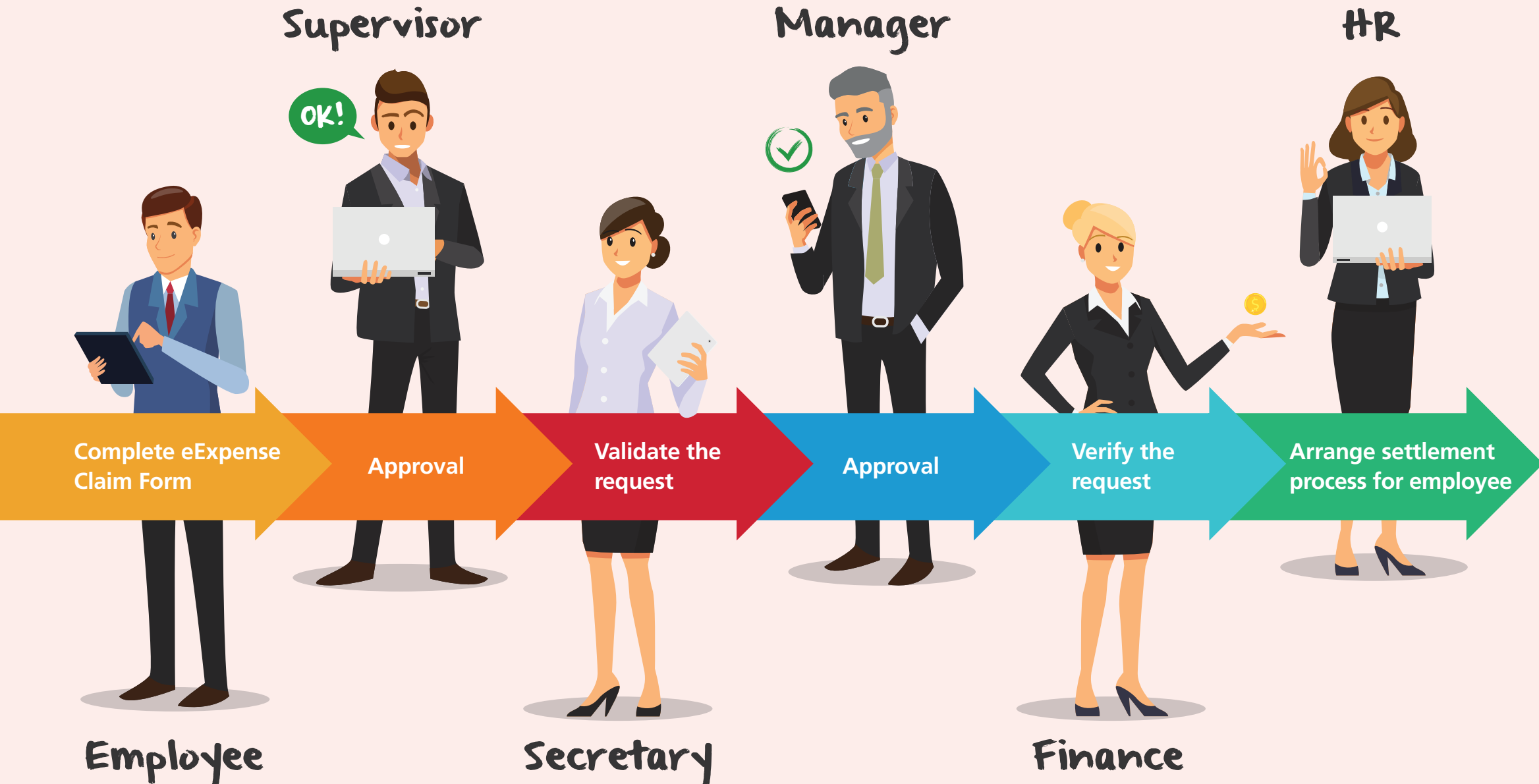
-  Paper-based process
-  Heavy manual workload
-  Loss of document
-  Difficult to trace & retrieve
-  Report preparation is time-consuming

## New method

-  Capture receipts with camera on phone or tablet
-  Complete automation of expense submission, approval and processing
-  Approvers receive email notification for review / approval of claims







# Expense Reimbursement Workflow





# Budget Management Solution

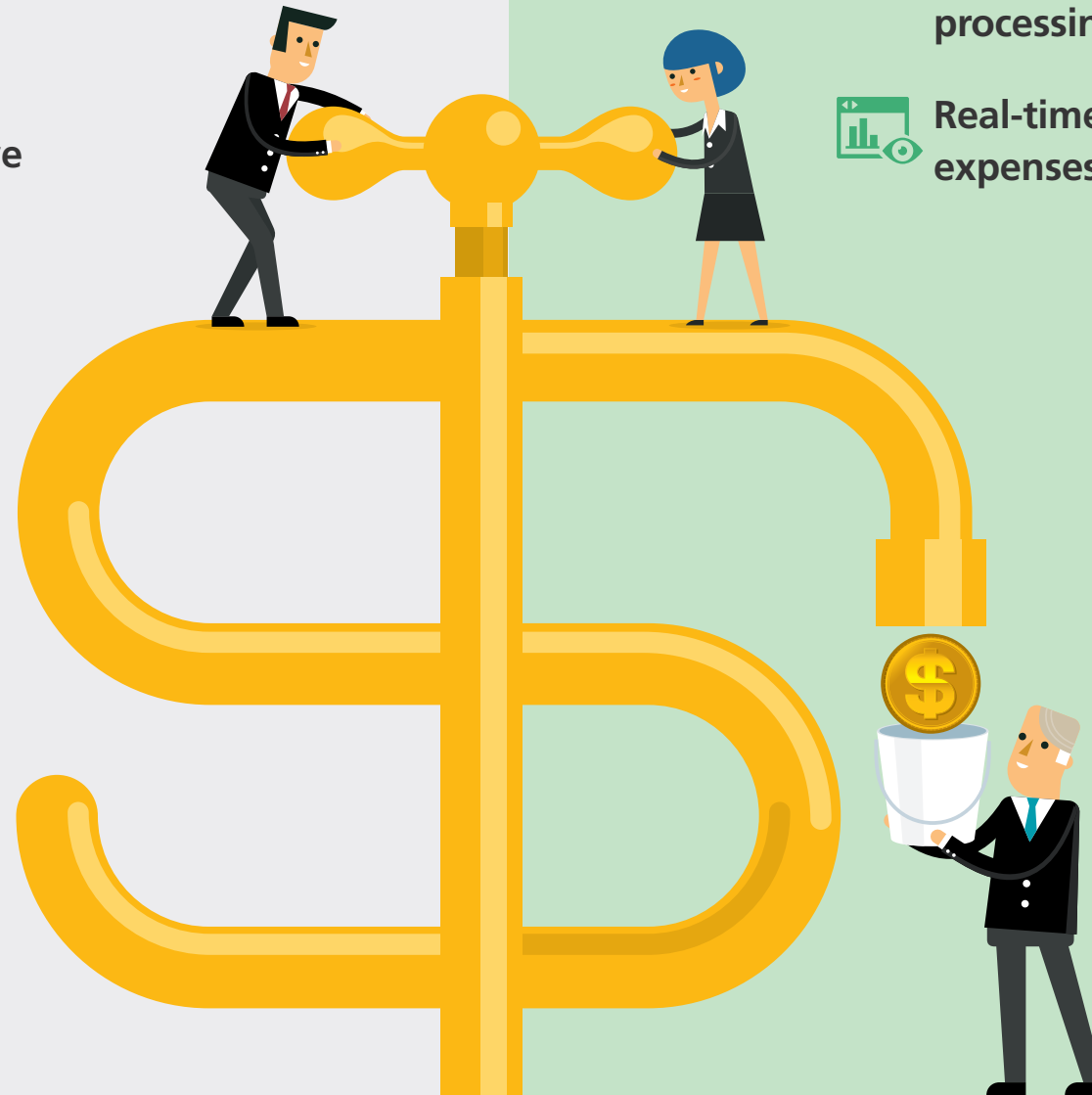
Keep your spending on track

## Traditional method

-  Paper-based process
-  Manual checking for budget utilization
-  Difficult to trace & retrieve
-  No versioning control

## New method

-  Complete automation of budget submission, approval and processing
-  Real-time reports of the actual expenses with approved budget





# Budget Management Workflow

**Activity  
Planner**

**Supervisor**

**Marketing  
Manager**

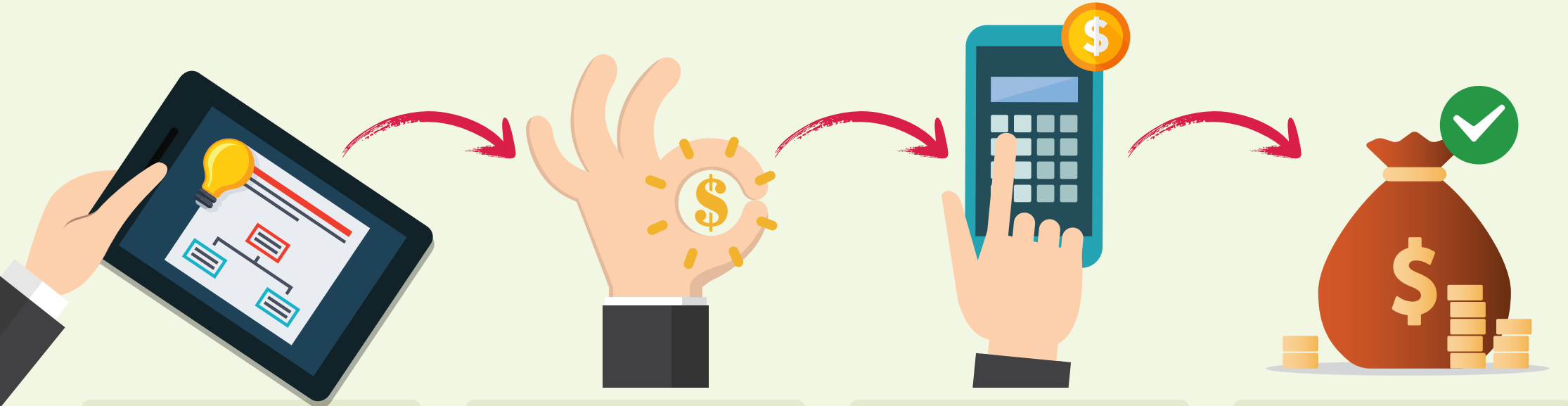
**Budget  
Approver**

**Activity Plan  
Submission**

**Approval**

**Execution**

**Accountability**



- Fill in & submit budget plan
- Submit Marketing Activities Request

- Approval







- Follow up the request
- Input the exact amount

- Verification & approval




# Sales Order Management Solution

Ensure your order fulfillment runs smoothly

## Traditional method

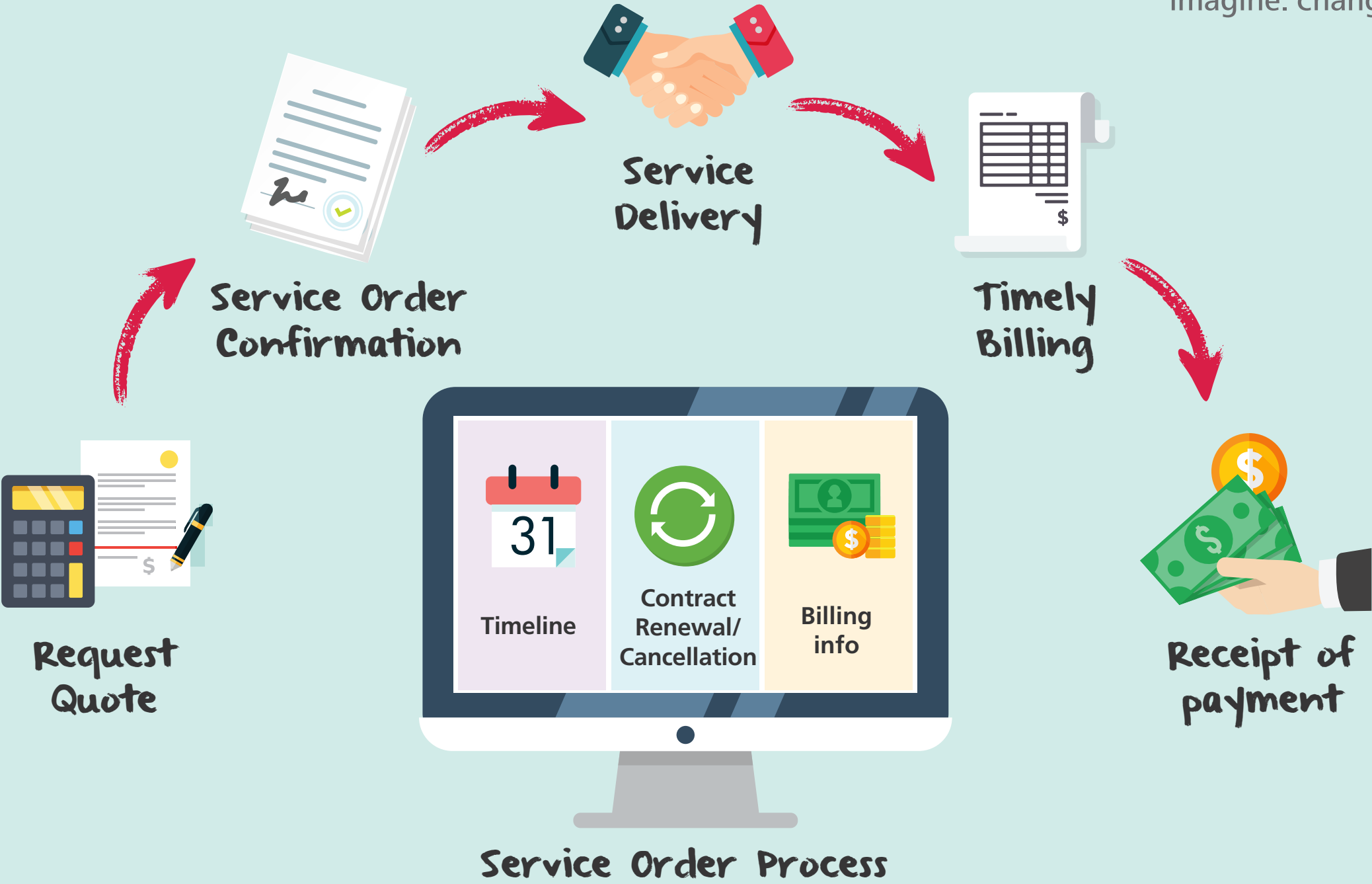
-  Paper-based process
-  Manual checking for order status
-  Loss of document
-  Difficult to trace & retrieve
-  No versioning control
-  Report preparation is time-consuming

## New method

-  Ensure goods or services delivered to customers
-  Send email notification to responsible parties across the ordering process
-  On-time billing to customers



# eOrder Workflow







# Stock Replenishment Management Solution



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Manage inventory and control stock efficiently

## Traditional method

-  Manual checking on the stock level
-  Difficult to trace & retrieve
-  Report preparation is time-consuming
-  Difficult to keep track of obsolete inventory

## New method

-  Tracking stock level in real-time
-  Email alert when stock level reached the minimum order quantity







# Stock Replenishment Workflow







# Incident Management Solution

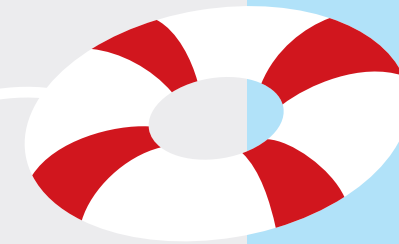
Prompt error resolution, high level visibility for incident prevention and issues management

## Traditional method

-  Paper-based process
-  Manual case assignment
-  Difficult to keep track of Service Level Agreement (SLA)
-  Report preparation is time-consuming

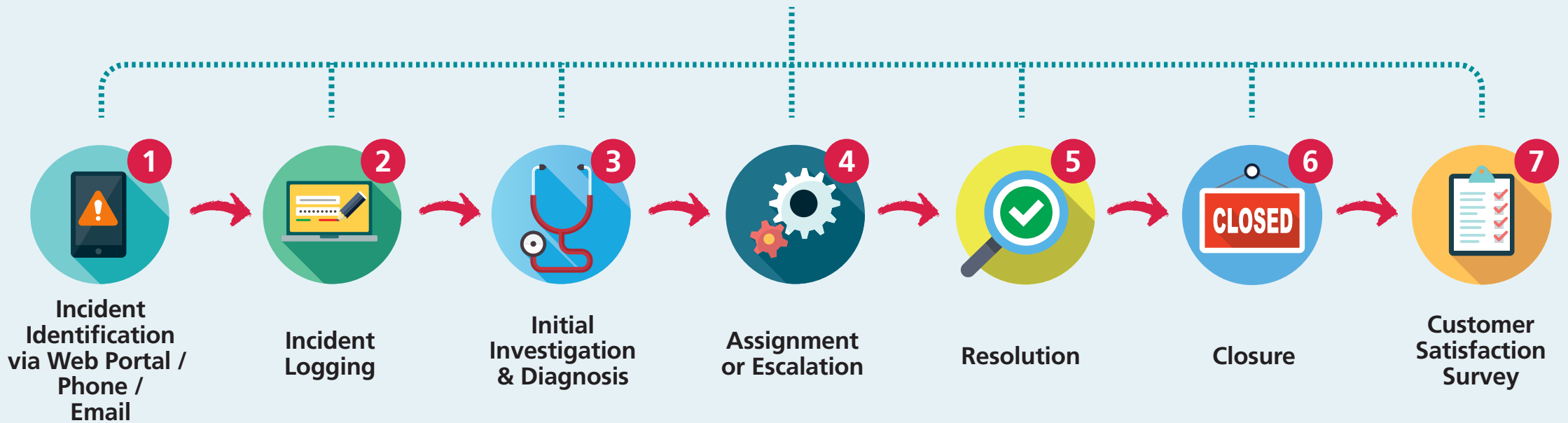
## New method

-  Multi-channel submission of incidents
-  Speedy internal process and tickets allocation
-  SLA can be closely monitored
-  Improved response time



# Incident Management Workflow

Ongoing Communication  
and Monitoring







# Maintenance Support Management Solution





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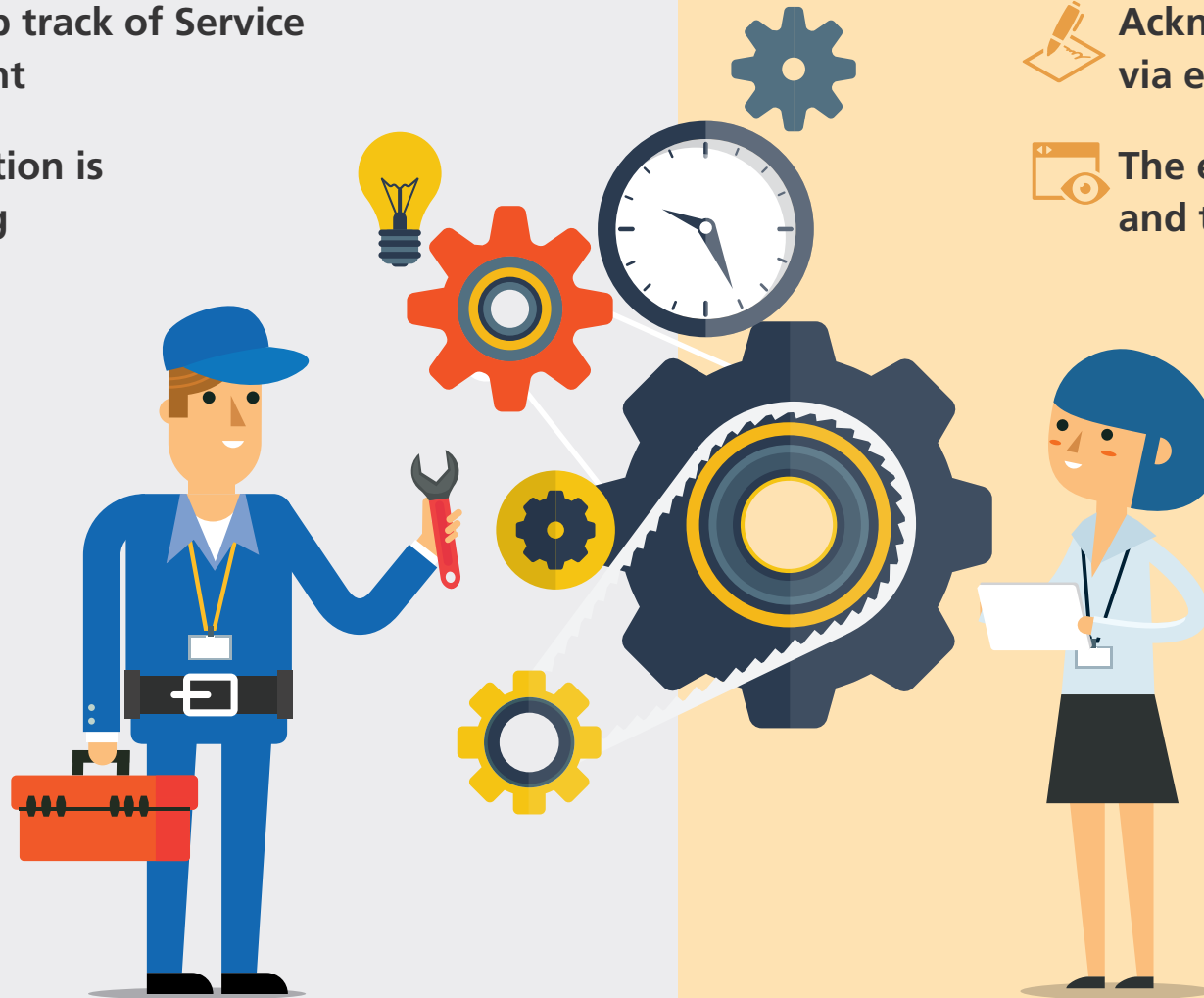
Guaranteed response to all inquiries in a timely manner

## Traditional method

-  Paper-based process
-  Manual case assignment
-  Difficult to keep track of Service Level Agreement
-  Report preparation is time-consuming

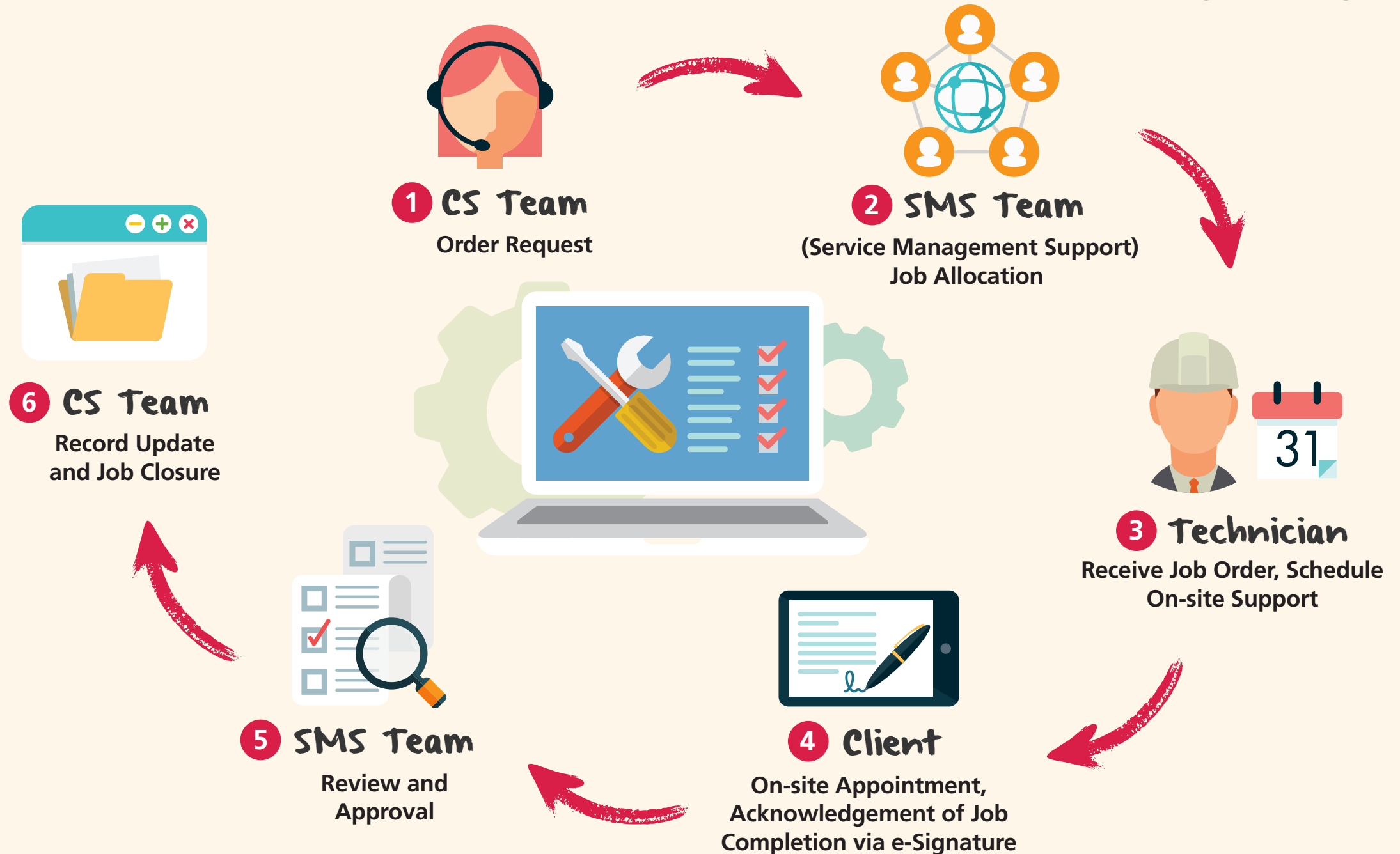
## New method

-  Mobile support application
-  Quicker tasks assignment
-  Acknowledgement of client via e-signature
-  The entire process can be traced and tracked electronically










# Maintenance Support Workflow







# Contract Management Solution

Closely monitor all contracts renewal date

## Traditional method

-  Paper-based process
-  Manual checking for contract status
-  Hard to trace & retrieve
-  Unable to keep track of contract renewal
-  Report preparation is time-consuming

## New method

-  Better risk management and cost control
-  Auto-email alerts / reminders
-  On-time contract renewal
-  Real-time reporting & analysis



# Contract Management Workflow








# Visitor Management Solution

Enhance security and regulatory compliance at your office




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## Traditional method

-  Paper-based process
-  No control of visitors' access
-  Loss of documents
-  Difficult to trace & retrieve
-  Report preparation is time-consuming



## New method

-  Paperless sign-in / sign-out
-  Improve control of visitor access
-  Real-time visitor report generation



# Visitor Management Workflow



# Facility Management Solution



## Office Supplies Management

### Traditional method

- Rely on paper records
- Unable to track the status in real time

### New method

- Real – time tracking of office supply status
- Maintain a complete record of supply items
- Purchase approval made easy via PC or mobile app



## Incident Reporting

- Inspection in person
- Verbal reporting without proper records
- Manual assignment to the right handler

- Inspection photos and reports can be shared through mobile app for instant review and escalation
- The entire escalation process can be traced and tracked electronically



## Security Patrol

- Paper-based logbooks can be misplaced or lost
- Staff activity such as attendance cannot be monitored accurately

- Patrol check-in/out can be reported or reviewed via mobile phone or computer
- Speed up patrol scheduling and staff allocation

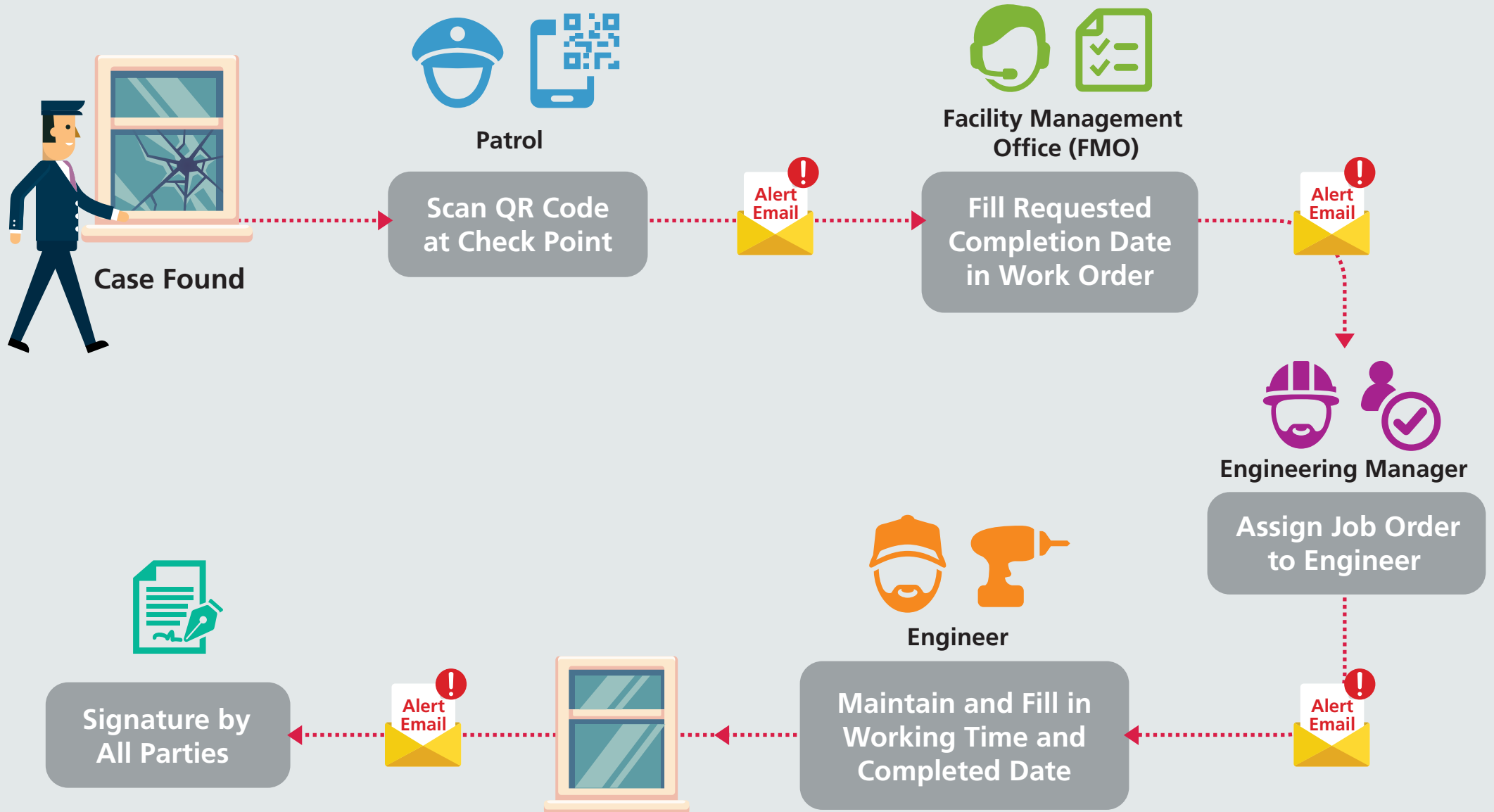


## Report Review (audit)

- Paper-based records
- Time-consuming report preparation
- Report accuracy cannot be assured

- Customized report can be generated in real-time based on given attributes for analytics
- Centralized report for ease of management






# Facility Management Solution Work Flow







## Challenges





-  Heavy manual workload
-  Difficult to trace and retrieve
-  Slow customer response
-  The rapid growth of business operations
-  Improve cash flow management




## Solutions

**Laserfiche Content Services Platforms:** includes native scanning, document classification, records management, collaboration, eform and workflow.



## Benefits

-  Reduce invoice processing time from **13 days** to **3.5 days**
-  Increase correctness up to **98%**
-  Shorten receivables collection period from **65 days** to **14-51 days** to strengthen financial status
-  **Match documents automatically** to increase the productivity and correctness.





## Challenges

-  Repetitive, manual, back office process, involving structured information with pre-defined rules

## Solutions

-  Designed an integrated solution where Unattended Robots perform data collection and monitor for any errors
-  Unattended robots ran ~22hrs / day and constantly checked the work request location for new request

## The Benefits

-  ~75% of effort automated
-  Reduced backlog from 4000 to 0 in 1 month
-  First pass yield: 94%
-  Increase in customer satisfaction



# Who We Are?

Ricoh Hong Kong is known for its copiers, printers and other office equipment. But we're more than that — we're a total services and solutions provider that can help customers to perform digital transformation as well as migrating paper-based processes to digital workflows, by offering:

- Workplace Design & Build Services
- Business Process Services e.g. Enterprise Content Management & Workflow Solutions
- Business Applications Services, e.g. ERP & HRMS
- Business Process Outsourcing Services
- Unified Communication Services
- Cloud and IT Infrastructure Services
- Information Governance & Cyber Security Services
- Video Surveillance Solutions
- Production Printing Services



Our solutions experts has a wide range of industry experiences and in-depth knowledge of your job's unique challenges — and how our services can help you overcome them.